

MAGNUS LOFSTROM

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Public Policy Institute of California
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Current Employment

Research Fellow, January 2008-present, Public Policy Institute of California (PPIC),
San Francisco, CA.

Research Interests

Labor Economics, Economics of Immigration, Entrepreneurship, Education, Applied
Microeconomics, Applied Econometrics, Public Policy.

Education

Ph.D. (Economics), University of California, San Diego	June 1999
M.A. (Economics), University of California, San Diego	March 1998
B.A. (Quantitative Economics and Decision Science) UC, San Diego	June 1992

Research and Professional Experience

Assistant Professor of Economics, August 2002-2007, School of Economic, Political and Policy
Sciences, University of Texas at Dallas.

Post-Doctoral Research Fellow, December 2000-July 2002, School of Social Sciences, University
of California at Irvine.

Research Associate, July 1999-December 2000, Institute for the Study of Labor (IZA),
University of Bonn, Bonn, Germany.

Economist/Litigation Consultant, 1997-1999, Robert Athy & Associates, San Diego, CA.

Editorial Positions

Editorial Board, *Industrial Relations*, 2011-present.

Guest Editor (with Barry Chiswick), special issues on the Economics of Immigrant
Households, *Review of Economics of the Household*, 8:1, 2010 and 9:1, 2011.

Research Affiliations

Institute for the Study of Labor (IZA), Bonn, Germany, Research Fellow, 2000-present.

The Center for Comparative Immigration Studies, UCSD, La Jolla, California, Research
Associate, April 2000-present.

The Center for Urban Economics, Dallas, TX, Research Associate, 2007-present.

Texas Schools Project, University of Texas at Dallas, Research Affiliate, 2002-present.

The J McDonald Williams Institute, 2006-07 Education Fellow.

Publications – Peer Reviewed PPIC Reports

“Lessons from the 2007 Legal Arizona Workers Act” (with Sarah Bohn and Steven Raphael), March 2011

“Entrepreneurship Among California’s Low-Skilled Workers”, April 2010.

“Immigrant Legalization: Assessing the Labor Market Effects” (with Laura Hill and Joseph Hayes), April, 2010.

Publications – Peer Reviewed Journals

“Does Self-Employment Increase the Economic Well-Being of Low-Skilled Workers?” IZA Discussion Paper No. 4539, October 2009, forthcoming, *Small Business Economics*.

“Immigrant-Native Differences in Welfare Participation: The Role of Entry and Exit Rates” (with Jorgen Hansen), *Industrial Relations*, 2011, 50:3, pp. 412-42.

“Why Have Lending Programs Targeting Disadvantaged Small-Business Borrowers Achieved So Little Success In the United States?” (with Timothy Bates and Lisa Servon), *Economic Development Quarterly*, November 2011, 25:4.

“African Americans’ Pursuit of Self-Employment” (with Timothy Bates), *Small Business Economics*, November 2011, 37:4.

“Low-Skilled Immigrant Entrepreneurship”, *Review of Economics of the Household*, 2011, 9:1, pp.25-44.

“Is the GED an Effective Route to Postsecondary Education?” (with John Tyler), *Economics of Education Review*, 2010, 29:5, pp. 813–825.

“The Labor Market Adjustment of Immigrants” (with Barry Chiswick), Introduction to Special Issue on the Economics of Immigration, *Review of Economics of the Household*, 2010, 8:1, pp. 1-5.

“Latina Entrepreneurs” (with Timothy Bates), *Small Business Economics*, 2009, 33:4, pp. 427-439.

“Mexican-American Self-Employment: A Dynamic Analysis of Business Ownership” (with Chunbei Wang), *Research in Labor Economics*, 2009, Vol. 29, pp.197-227.

"Did 9/11 Affect Mexican-Americans' Self-Employment Entry Decisions? (with Chunbei Wang), special issue on Ethnicity and the Labor Market, *International Journal of Manpower*, 2009, 30:1/2, pp.176-87.

“The Dynamics of Immigrant Welfare and Labor Market Behavior,” (with Jorgen Hansen), *Journal of Population Economics*, 2009, 22:4, pp 941-70.

“Finishing High School: Alternative Pathways and Dropout Recovery” (with John Tyler), *The Future of Children*, 2009, 19:1.

“Modeling the Signaling Value of the GED with an Application to an Exogenous Passing Standard Increase in Texas” (with John Tyler), *Research in Labor Economics*, 2008, Vol. 28, pp. 305-52.

“Why are Hispanic and African-American Dropout Rates so High?” *The Williams Review*, 2007, 2, pp. 91-121.

“Mexican-Hispanic Self-Employment Entry: The Role of Business Start-Up Constraints” (with Chunbei Wang), *Annals of the American Academy of Political and Social Science*, September 2007, Volume 613, No. 1, pp. 32-46.

“Immigrant Assimilation and Welfare Participation: Do Immigrants Assimilate Into or Out-of Welfare?” (with Jorgen Hansen), *Journal of Human Resources*, Winter 2003, 38:1, pp. 74-98.

“Assessing Immigrant Policy Options: Labor Market Conditions and Post-Reform Declines in Welfare Receipt Among Immigrants,” (with Frank D. Bean), *Demography*, November 2002, 39:4, pp.617-637.

“Labor Market Assimilation and the Self-Employment Decision of Immigrant Entrepreneurs,” *Journal of Population Economics*, 2002, (15:1), pp. 83-114.

“A Comparison of the Human Capital and Signaling Models: The Case of the Self-Employed and the Increase in the Schooling Premium in the 1980's,” *Research in Labor Economics*, Volume 20, 2001, pp. 191-215.

“Immigration Policy, Assimilation of Immigrants and Natives' Sentiments Towards Immigrants: Evidence from 12 OECD-Countries,” (with Thomas Bauer and Klaus F. Zimmermann), *Swedish Economic Policy Review*, 2000, 7, pp. 11-53.

Publications – Book Chapters

“Latina Entrepreneurship and Recent Self-employment Trends in the United States” in Open for Business: Migrant Entrepreneurship in OECD Countries, OECD Publishing, 2011.

“How Successful are Female Hispanic Entrepreneurs?” (with Timothy Bates) in Alfonso Morales, David Torres and John Sibley Butler (eds.) American Story: Mexican American Entrepreneurship & Wealth Creation, Purdue University Press, 2009 pp. 79-98.

“Labor Market Assimilation and the Self-Employment Decision of Immigrant Entrepreneurs,” in How Labor Migrants Fare, Zimmermann, Klaus F. and Amelie Constant, eds., Springer Verlag, 2004, pp. 191-222.

“Self-Employment and Earnings among High-Skilled Immigrants in the United States,” in Wayne A. Cornelius and Thomas J. Espenshade, eds. The International Migration of The Highly Skilled: Demand, Supply and Development Consequences, La Jolla, CA: Center for Comparative Immigration Studies, University of California-San Diego, 2001, pp. 163-195.

“Discussion of ‘And Now For Something Completely Different: An Alternative Model of Trade, Education, and Inequality,’ by Paul Krugman,” (with James E. Rauch), comment in The Impact of International Trade on Wages, edited by Robert Feenstra, 2000, pp. 29-36.

“The Educational Attainment of Immigrants: Trends and Implications,” (with Julian R. Betts), in George J. Borjas ed. Issues in the Economics of Immigration, University of Chicago Press, for National Bureau of Economic Research, 2000, pp. 51-115.

Submitted Papers & Work in Progress

“Did the 2007 Legal Arizona Workers Act Reduce the State’s Unauthorized Immigrant Population?” (with Sarah Bohn and Steven Raphael), IZA Discussion Paper No 5682, April 2011, revise and resubmit, *Review of Economics and Statistics*.

“Did Employer Sanctions Lose Their Bite? Labor Market Effects of Immigrant Legalization”, (with Laura Hill and Joe Hayes), IZA Discussion Paper No 4972, May 2010, invited submission for special issue on Immigration and the Firm, guest edited by Giovanni Peri and Gianmarco Ottaviano, *Journal of Regional Science*.

“Unintended Consequences of State Legislation against the Hiring of Unauthorized Immigrant Workers: Lessons from the Legal Arizona Workers Act” (with Sarah Bohn), chapter in preparation for the Russell Sage Foundation book “Immigration, Poverty, and Socioeconomic Inequality”, edited by David Card and Steven Raphael.

“H-1Bs: How Do They Stack Up to US Born Workers?” (with Joe Hayes), submitted, *American Economics Review Papers & Proceedings*.

“Employment Effects of Arizona’s Legislation Against the Hiring of Unauthorized Immigrants” (with Sarah Bohn and Steven Raphael).

“Transitions to Entrepreneurship and Industry Entry Barriers” (with Tim Bates and Simon Parker)

“Immigration, Entrepreneurship and Innovation” (with Rob Fairlie), in preparation for the Handbook on the Economics of International Immigration, Barry Chiswick and Paul Miller (eds.) Elsevier.

Other Publications (non-refereed)

“Keeping Dream Alive for Illegal Immigrant Students“, Op-Ed, February 26, 2011 San Diego Union-Tribune.

“State Level Legislation Against the Hiring of Unauthorized Immigrants”, Hispanic Economic Outlook, forthcoming 2011.

“Depression of Wages and Price Levels” (with Sarah Bohn), Point and Counterpoint, SAGE Debates on Immigration, SAGE Publications, in preparation.

Media Coverage (select)

New York Times, Washington Post, Wall Street Journal, Los Angeles Times, Forbes, Huffington Post, USA Today, Sacramento Bee, San Diego Union-Tribune, Arizona Republic, La Opinion, National Review Online

Grants

“What Are the Effects of State Level Legislation Against the Hiring of Undocumented Immigrants?” (PI with Sarah Bohn and Steven Raphael), Russell Sage Foundation, 2010-2011, (\$59,984)

“Hispanic Self-employment: A Dynamic Analysis”, Kauffman Foundation, 2005-2006, (\$24,766).

“Is the GED an Effective Route to Postsecondary Education?” (with John Tyler), National Center for the Study of Adult Learning and Literacy, 2005-2006 (Total Grant amount, UT Dallas share of grant, \$92,361).

“Does the GED Increase Postsecondary Educational Attainment?” (with John Tyler), National Center for the Study of Adult Learning and Literacy, 2005 (UT Dallas share of grant, \$15,913).

“Measuring the Returns to the GED: Using an Exogenous Change in GED Passing Standards Change as a Natural Experiment” (with John Tyler), National Center for the Study of Adult Learning and Literacy, 2003-2004 (UT Dallas share of grant, \$70,568).

Courses Taught

University of Texas, Dallas, School of Social Sciences, Fall 2002-Fall 2007.

- Econometrics II (PhD)
- Applied Econometrics (Masters/PhD)
- Labor Economics II (Masters/PhD)
- Intermediate Microeconomic Theory (Undergraduate)
- Microeconomics for Policy (Masters/PhD)
- Public Sector Economics (Undergraduate/Masters/PhD)

University of California, Irvine, Department of Economics, Winter/Spring 2001.

- Econometrics (Undergraduate)
- Labor Economics (Undergraduate)

University of Bonn, Bonn Graduate School of Economics, Spring 2000.

- Labor Economics (PhD)

Other Professional Services

Organizer, PPIC Research Seminar Series, 2009–present

Organizer, IZA conference on “Welfare Transitions”, held in Bonn, Germany, October 2000. Scientific Recruitment committee, IZA, 1999-2000.

Ph.D. dissertation committee member, UT Dallas, School of Social Sciences (Sandra Duhe (Political Economy), Michiko Hayhurst (Political Economy), Jeffrey Keyser (Political Economy), Chunbei Wang (Economics))

Faculty Opponent, Phd Dissertation, Pernilla Anderson, Swedish Institute for Social Research (SOFI), Stockholm University, October 2006.

Outside reviewer of PhD thesis, Olof Aslund, Department of Economics, Uppsala University, Sweden, October 2000.

Faculty Advisor, Omicron Delta Epsilon (ODE) Economics honor society, UT Dallas, 2004-2007.

Presentations

Issues in the Economics of Immigration, NBER, Cambridge, January 1998.

American Economics Association's annual meeting, New York, January 1999.

European Summer Symposium in Labour Economics, Ammersee, Germany, September 1999.

CEPR Conference on Marginal Labour Markets in Metropolitan Areas, Dublin, Ireland, October 1999.

CEPR/TSER Workshop: Labour Demand, Education and the Dynamics of Social Exclusion, Ramat-Gan, Israel, November 1999.

4th International Metropolis Conference, Washington D.C., Discussant, December 1999.

Conference organized by the Economic Council of Sweden: The Assimilation of Immigrants in the Labor Market, Stockholm, Sweden, March 2000.

Center for Comparative Immigration Studies Conference: The International Migration of the Highly Skilled: Demand, Supply, Development Consequences, and the Role of U.S. Universities, San Diego, May 2000.

European Society for Population Economics Annual Conference, Bonn, June 2000.

The Society of Labor Economists World Conference, Milan, Italy, June 2000.

European Economic Association Annual Conference, Bolzano, Italy, September 2000.

Association for Public Policy Analysis and Management Annual Conference, Washington D.C., November 2001.

Population Association of America Annual Meeting, Atlanta, May 2002.

European Network of Economic Policy Research Institutes (ENEPRI), Welfare and the Labour Market in the EU, Marseilles, France, October 2002.

American Economics Association's annual meeting, Washington D.C., January 2003.

Governor's Business Council, Dallas, October 2003.

The Society of Labor Economists, 9th Annual Meeting, San Antonio, April 2004.

Western Economic Association International 79th Annual Conference, Vancouver Canada, June 2004.

The Society of Labor Economists, 10th Annual Meeting, San Francisco, June 2005.

Second Migrant Ethnicity Meeting, IZA, Bonn, Germany, May 2006.

Research Conference on Entrepreneurship Among Minorities and Women, University of North Carolina, Chapel Hill, June 2006.

Western Economic Association International 81st Annual Conference, San Diego, CA, June 2006.

NBER Summer Institute, Labor Studies, Cambridge, MA, July 2006.

High School Dropouts: Causes and Costs, Conference organized by The J. McDonald Williams Institute, UT Dallas and the Texas School Project, September 2006.

The Texas Dropout Crisis and Our Children, Rice University, October 2006.

The Third Annual Williams Institute Conference, Dallas, TX, October 2007.

American Economics Association's Annual Meeting, discussant, New Orleans, January 2008.

Mexican American Entrepreneurship & Wealth Creation, IC² Institute, University of Texas at Austin, April 2008.

2008 Research Conference on Entrepreneurship among Minorities and Women, University of North Carolina, Chapel Hill, July 2008.

Testimony on Immigrants in the Labor Market before the California Senate Select Committee on Immigration and the Economy, Sacramento, August 5, 2008.

Immigration and the Economy, panelist, Phoenix, December 11, 2008.

Population Association of America Annual Meeting, Detroit, May 2009.

The Society of Labor Economists, 14th Annual Meeting, Boston, May 2009.

6th Annual Migration Meeting, IZA, Bonn, Germany, May 2009.

San Francisco Federal Reserve Bank's Applied Microeconomic Conference, San Francisco, June, 2009

American Economics Association's Annual Meeting, Atlanta, January 2010

Migration Policy Institute, Briefing of PPIC report "Immigrant Legalization: Assessing the Labor Market Effects", Washington DC, April 2010

Population Association of America Annual Meeting, Dallas, April 2010

OECD Conference on "Entrepreneurship and Employment Creation of Immigrants in OECD Countries", Paris, France, June 2010

IZA Workshop "Legal and Illicit Immigration: Theory, Empirics and Policy", Bonn, Germany, July 2010

California Association for Micro Enterprise Opportunity's Annual Viva Las Micro Empresas Symposium, Los Angeles, October 2010.

Federal Reserve Bank of Atlanta, conference on "Small Business, Entrepreneurship and Economic Recovery: A Focus on Job Creation and Stabilization", Atlanta, October 2010

Association for Public Policy Analysis and Management, 32nd Annual Research Conference, Boston, November 2010

National Poverty Center "Immigration, Poverty, and Socioeconomic Inequality Pre-Conference" Ann Arbor, MI, December 2010

American Economics Association's Annual Meeting, Denver, January 2011

Migration Policy Institute, Briefing of PPIC report "Lessons from the 2007 Legal Arizona Workers Act", Washington DC, March 2011

Population Association of America Annual Meeting, Washington DC, April 2011

Arizona Immigration Solutions Conference, Phoenix, May 2011

Western Economic Association's Annual Meeting, San Diego, June 2011

Hispanic Economic Experience Conference, Dallas, June 2011

Federal Reserve Bank of Chicago, Conference on Immigration and the Firm, Chicago, November 2011 (scheduled)

American Economics Association's Annual Meeting, Chicago, January 2012 (scheduled)

Invited Seminars

University of California at San Diego, Department of Economics; Simon Fraser University, Department of Economics; University of California at Irvine, Department of Economics; Concordia University, Montreal, Department of Economics; Gothenburg University, Department of Economics; Lund University, Department of Economics; Stockholm University, Swedish Institute for Social Research (SOFI); Uppsala University, Department of Economics; University of California Los Angeles, Department of Public Policy; Kansas State University, Department of Economics; Louisiana State University, Department of Economics; University of Miami, Department of Economics; Northeastern University, Department of Economics; University of Texas at Dallas, School of Social Sciences; Williams College, Department of Economics; Baylor University, Department of Economics; University of Texas at Dallas, Texas School Project; University of Texas at Arlington, Department of Economics; Institute for the Study of Labor (IZA); Public Policy Institute of California (PPIC); Centre Interuniversitaire de Recherche en Economie Quantitative (CIREQ); Federal Reserve Bank of St. Louis; Federal Reserve Bank of Dallas; University of California Berkeley, Goldman School of Public Policy; Michigan State University, Broad College of Business; University of California at Irvine.

Journal Referee

American Economic Journal: Applied Economics, American Economic Review, Canadian Journal of Economics, Contemporary Economic Policy, Demography, Economic Development and Cultural Change, Economics of Governance, Economic Inquiry, Industrial and Labor Relations Review, Industrial Relations, International Journal of Manpower, International Migration, International Migration Review, Journal of Applied Econometrics, Journal of Economics and Management Strategy, Journal of Human Resources, Journal of the Japanese and International Economies, Journal of Policy Analysis and Management, Journal of Population Economics, Journal of Political Economy, Journal of Regional Science, Labour Economics, Quarterly Journal of Economics, The Quarterly Review of Economics and Finance, Research in Labor Economics, Review of Economics and Statistics, Scandinavian Journal of Economics, Small Business Economics, Social Forces, Social Problems, Social Science Quarterly, Southern Economic Journal, The B.E. Journals in Economic Analysis & Policy

Grants and Textbook Reviews

Russell Sage Foundation, Social Sciences and Humanities Research Council (SSHRC), Israel Science Foundation, Prentice Hall, Sage Publications, Thomson Higher Educational Publishing

Professional Memberships

American Economic Association, Association for Public Policy Analysis and Management, Population Association of America, Society of Labor Economists.